

Architectural Design and Consulting Firm

Northern California • Expertise in a variety of public projects

The well-established company provides architectural design and consulting services to a wide array of clients with an emphasis on public projects for city and state governmental agencies and special districts. The Company has a distinguished reputation and expertise in the design of public safety structures (California Highway Patrol, police stations, fire stations, etc.). Company has public sector master service agreements and architectural retainer agreements at both county and state levels. It has established systems, policies, and procedures and a team of experienced staff with decades of industry knowledge.

Business Highlights

- Profitable and growing
- Skilled, experienced staff
- Company serves private and public sectors
- Existing public sector master service agreements

Purchase Price and Terms

To be suggested by purchaser.

Corporate | History

- Established in 1965
- Sole proprietorship
- Owner retiring

Management | Staff

- 6 full-time employees

Location | Facilities

- Northern California
- Approx. 2,300 sf
- Available to lease

Customers

- Private: Wineries, industrial/ high-tech, academic, healthcare, high-end residential
- Public: public facilities including fire stations, police stations, vehicle maintenance facilities, community, recreation and aquatic centers and public agency administration buildings

Sales | Marketing

- Website

Services

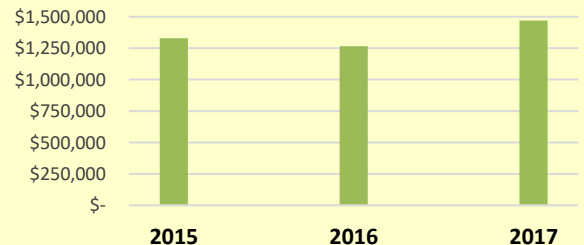
- Site Selection and Analysis
- Master Planning
- Project Programming and Scheduling
- Conceptual Design
- Complete Architectural Design and Documentation
- Construction Documents / Building Permits
- LEED Design & Certification / Sustainable Design

FINANCIAL HIGHLIGHTS

	<u>2015</u>	<u>2016</u>	<u>2017</u>
Total Income	\$1,330,708	\$1,265,106	\$1,468,801
ODCF	\$338,871	\$407,515	\$479,793

* Management expects 2018 revenue of \$1,750,000

Total Income



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The information above was provided by the client described herein. Upton makes no representation as to its accuracy or completeness and has not independently verified this information. Upton's fees are paid by the Seller.

Total Owner's Discretionary Cash Flow

